

## This year there will be 15 accidental DEATHS and

4,370 disabling INJURIES every hour:

- Accidents are the #1 cause of death for children in the United States.
- More than 8.3 million children and teenagers are treated in emergency rooms each year.
- 9 out of 10 accidental injuries occur off the job.
- The average **economic impact** of an accident is **\$6,700** per household.

TXACCIDENT6

# 30 million 30 million Americans will be medically treated for an accidental injury this year.

#### Risk Factors...

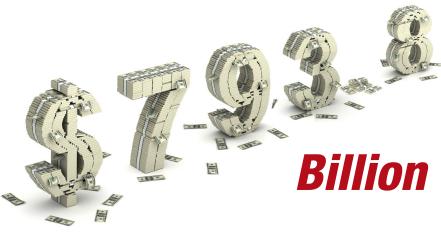


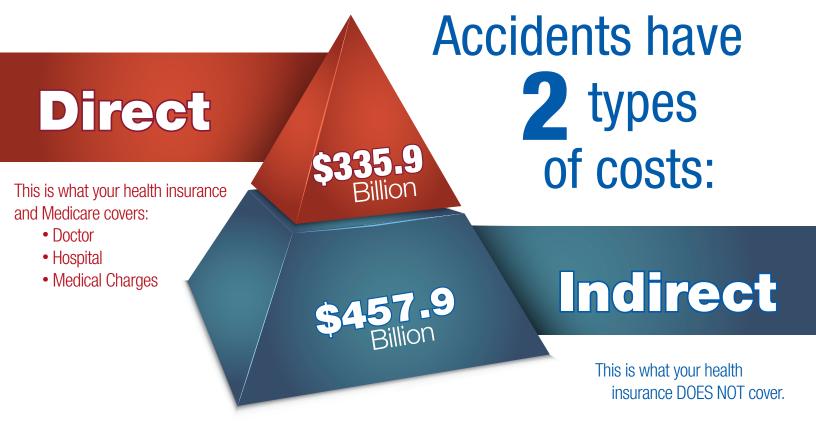
Knowing you are at risk may help you avoid accidents—the bad news is . . .

**Every** 

**Accidents** are **Expensive** 

The overall yearly cost for Accidents in the United States exceeds...





What examples of indirect costs are you aware of?

## Indirect Costs



#### **Lost Income & Savings**

• Time off work for the patient, family and friends

#### **Living Expenses** (continue even when you are injured)

- Housing costs
- Utilities
- Auto costs
- Food

#### **Insurance Limitations**

- Co-payments
   Deductibles
   Outpatient Services
- Medications
   In-Home Care
  - Uncovered Charges

#### Income Stays the same or goes down.

#### **Out of Pocket Expenses**

- Travel
- Lodging
- Food
- Child Care

When do most people find out about these indirect costs? Which of these indirect costs would affect your family most?

# There are several ways people try to meet the **Indirect Costs of Accidental Injury** and **Death**

#### Savings

- Investments
- College Funds
- Retirement Funds





#### **Selling Assets**

- Home and Property
- Cars
- Personal Items

## The Best Choice is **Supplemental Coverage**

#### **Protects Your...**

- Assets
- Family
- Future



That's why Family Heritage developed...

# INJURCARE Series 6 — plus

# Pays benefits directly to you!







- Pays in addition to ANY other insurance you own.
- Provides COVERAGE for you or your entire family.

Here is an example of how it works...

# What our **Customers** are saying...

"What an amazing supplemental insurance plan. Having this policy really made my family more comfortable with me going to work every single day ... they knew that if anything should happen to me, not only would I be able to receive great care, but that my income would also be able to be sustained.



I did have a few claims, and each time I called the company, Family Heritage made everything so easy for us and answered any questions that we had. The claims that were paid to us made life so much easier. Everything that we needed, we were able to afford because of this coverage.

When a claim was sent in, it was always paid within days. Family Heritage was always available to help and answer any questions that I had."

Coverage Level:

"We had this policy for a very long time before we even had to use it. I honestly forgot that I even had the coverage, but sure enough - an accident struck our family and I am so thankful that I had this plan and that I had Family Heritage to help out. They made everything so easy and paid all of the claims in such a prompt manner. Our agent was also incredibly helpful to us.

The list goes on and on with all of the expenses that my insurance through work did not cover, but Family Heritage paid every claim and we were able to continue to focus on the things that were important during my recovery.

We have rarely worked with a company that was so easy to deal with and prompt with payment. On the rare occasion that we had a question, the customer service team was courteous and knowledgeable. We would highly recommend this product to anyone."

— Policyholder, OH

# You may know some of our **Policyholders...**

There are many reasons people choose Family Heritage...







#### The hardest part of my job is catching up with families

If you like it... get you enrolled—If not... just say, "No."

Let me know one way or the other...



Preferred 4	INJURCARE PLUS SERIES 6 - BENEFITS	Elite 8			
<b>\$200</b>	Emergency Treatment Benefit: For emergency treatment within 14 days after a covered accident, charges up to Payable if treatment is received in an emergency room, or one of the following is received:	\$400			
	X-ray, digital motion x-ray, needle aspiration, laceration or puncture wound repair, administration of prescription medicine, tetanus shot, antivenom therapy, treatment for poisoning, repair of a damaged tooth, removal of a foreign object from eye, casts, splints, braces, crutches or 2nd or 3rd degree burn treatment				
<b>\$200</b>	Significant Diagnostic Scan Benefit: Pays for the following diagnostic procedures received in a doctor's office or hospital within 30 days after a covered accident: MRI, Ultrasound, CT/CAT Scan, EEG (Maximum benefit per covered accident):	\$400			
\$400	Hospitalization Benefit: For each day or inpatient hospitalization, up to 180 days per covered person	\$800			
	For example, a 10 day stay would be \$8,000 and in addition, we will also pay				
\$1,600	Hospitalization Plus Benefit: Upon inpatient hospitalization (Payable once per calendar year, per covered person, per accident)	\$3,200			
	This policy has no cap on the total amount of benefits you can receive.  Why would that be important when dealing with an accident?				







Preferred 4	INJURCARE PLUS SERIES 6 - BENEFITS	Elite 8
\$200	Observation Room Benefit: For each day you are charged one or more hours in an observation room (Not payable any day the Hospitalization Benefit is paid)	\$400
\$600 \$1,200	Ambulance Benefit: For transportation to a hospital within 48 hours after a covered accident Ground Ambulance Air Ambulance	\$1,200 \$2,400
\$5,000 \$2,000 \$1,400	Fracture Benefit: Pays the amount shown in the policy if you fracture a bone in a covered accident and it is treated by a physician wthin 30 days, for example: Thigh Fracture Upper Arm Fracture Wrist / Ankle Fracture (If more than one bone is fractured, amount paid is for fracture with the highest benefit amount. Chip fractures pay 10% and Stress Fractures pay 20%)	\$10,000 \$4,000 \$2,800
	Do you see how these benefits would be helpful if you were injured in an accident?	
\$3,200 \$1,280	Dislocation Benefit: For diagnosis and treatment by a physician within 90 days after a covered accident, for example: Hip Dislocation (with anesthesia) Shoulder Dislocation (with anesthesia) (Subsequent dislocations of the same joint will not be covered. If two or more joints are dislocated in the same accident, we will only pay for the joint involved with the highest benefit amount)	\$6,400 \$2,560







Preferred 4	INJURCARE PLUS SERIES 6 BENEFITS	Elite 8
\$800	Surgery Benefit:  For surgery by a physician within one year of the covered accident  (Treatment must be received within 90 days of the accident and the benefit is limited to surgeries for the following: torn, severed or ruptured tendons or ligaments, ruptured disc and torn cartilage)	\$1,600
\$100	Physical Therapy Benefit:  For each day, within 90 days after a covered accident or discharge date, whichever is later (Maximum 12 days per covered accident)	\$200
\$200	Concussion Benefit:  For a concussion diagnosed by a physician within 7 days after a covered accident (Not payable when the Coma Benefit is paid for the same covered accident)	\$400
\$2,000	Coma Benefit:  For a coma diagnosed by a physician within 7 days after a covered accident (Payable for loss of consciousness for 24 hours or more)	\$4,000
	Vour modical incurance may cover many of those hills	

Your medical insurance may cover many of these bills, this money comes directly to you to use any way you need







Preferred 4	INJURCARE PLUS SERIES 6 BENEFITS	Elite 8
	Dismemberment Benefit:	
\$10,000 \$20,000	Pays if an accident causes the dismemberment of your hand, foot or eye within one year after a coverd accident Single Multiple (This benefit is reduced by any Fracture Benefit paid for the same accident. If you later die from the same accident, the Accidental Death Benefit is reduced by the amount paid for this benefit)	\$20,000 \$40,000
\$20,000	Accidental Death Benefit:  Pays if you are injured in an accident and the injury causes you to die within 90 days (This benefit is reduced by any Fracture or Dismemberment Benefits paid for the same accident)	\$40,000
	We also offer the following benefits for families	
<b>\$100</b>	Family Lodging Benefit:  For each day, up to 60 days, while a covered person is hospitalized due to an accident, up to (For Single Parent, Couple and Family policies only)	<b>\$200</b>
up to \$10,000 per child	Family Education Benefit:  Pays when the Accidental Death Benefit is paid for the policyowner or covered spouse for surviving children's tuition at an accredited institution of post-secondary education. Not payable for any child after the child attains age 25  (For Single Parent and Family policies only. Payable for up to 5 covered children)	up to \$20,000 per child
	Families refer to these as "peace of mind" benefits because this gives them peace of mind knowing they can get the quality of care they want, as opposed to what they can afford.	
	Wouldn't it be nice to have that option?	





# INTENSIVE CARE Series 6

Other events can affect your family financially:

# HEART I STROKE I CATASTROPHIC ILLNESS

That's why we also provide an...



Preferred 4	INTENSIVE CARE PLAN	Elite 8
	Intensive Care—No Lifetime Limits	
	For each day (up to 30 days) in an Intensive Care Unit* for ANY reason, we will pay	
\$800	You or your spouse	\$1,600
\$24,000	Per stay up to	\$48,000
\$400	Your covered children	\$800
\$12,000	Per stay up to	\$24,000
	*Defined as providing the highest level of medical care for patients who are physically, critically ill or injured, including Coronary Care Unit and Pediatric and Neonatal Intensive Care Units.	
	Vehicular Accident Benefit—No Lifetime Limits	
	The Intensive Care Benefit doubles due to a vehicular accident, we will pay per day	
\$1,600	You or your spouse	\$3,200
\$48,000	Per stay up to	\$96,000
\$800	Your covered children	\$1,600
\$24,000	Per stay up to	\$48,000
	Readmission 30 days after discharge begins a new hospitalization period.	







Preferred 4	INTENSIVE CARE PLAN	Elite 8
	Step Down Unit—No Lifetime Limits	
	For each day (up to 30 days) in a Step Down Unit*, we will pay	
\$600	You or your spouse	\$1,200
\$300	Your covered children	\$600
	*A Step Down Unit may also be referred to as a Progressive Care Unit, Intermediate Care Unit, or Sub-Acute Care Unit.	
	Ambulance—No Lifetime Limits	
\$400	Transport per hospitalization	\$800
	Air Ambulance—No Lifetime Limits	
\$1,000	Transport per hospitalization	\$2,000
	Accidental Death—No Lifetime Limits	
	If injured in an accident and the injury causes death within 90 days of the accident	
\$10,000	You or your spouse	\$20,000
\$5,000	Your covered children	\$10,000
	Like the Accident protection, this maney is paid directly to you	

Like the Accident protection, this money is paid directly to you. Your benefits begin immediately on your effective date.





## **Accident** Limitations and Exclusions

We will not pay benefits for an accidental injury or death contributed to, caused by, or resulting from:

Your participating in war or any act of war, declared or not. Your committing or attempting to commit suicide, regardless of mental capacity. Your injuring or attempting to injure yourself or a covered spouse or child intentionally, regardless of mental capacity. Your having any disease or bodily/mental illness or degenerative condition. We also will not pay benefits for any related medical/surgical treatment or diagnostic procedures for such illness. Your riding in or driving any motor-driven vehicle in an organized race, stunt show or speed test, or while testing any vehicle on any race course or speedway. Your operating, learning to operate, serving as a crew member on, or jumping from any aircraft, including those which are not motor-driven. Your being legally intoxicated or being under the influence of any narcotic or other illegal substance, unless such narcotic or substance is taken on the advice of a physician and according to the physician's instructions. Having a blood alcohol level that exceeds the level permitted by the laws of the state where the accident occurs which pertain to driving a motor vehicle will be presumptive proof of intoxication. Your committing or attempting to commit a felony or being engaged in an illegal occupation. Your participating in professional or semi-professional sports. Your participating for money in a rodeo event.

# **Intensive Care** Limitations and Exclusions

- Persons with a previously diagnosed or treated stroke or heart condition:
  - Will not be paid ICU Benefits for a heart/stroke related hospitalization.
  - Will be paid benefits for up to 7 days of ICU or step-down unit hospitalization not related to a heart condition.
- Benefits will not be paid for a loss incurred during the 12 month period following the coverage effective
  date for any accident or sickness which relates to a pre-existing condition. A pre-existing condition is
  any sickness, illness, disease, injury or condition (including those diagnosed before birth) which was
  diagnosed by a physician or for which you received treatment or consulted a physician within the 12
  month period prior to your effective date.
- This plan does not cover hospitalizations or losses resulting from:
  - A hospitalization or loss which began before your effective date.
  - Injuring or attempting to injure yourself, or a covered spouse or child intentionally, regardless of mental capacity.
  - · Committing or attempting to commit suicide, regardless of mental capacity.
  - Committing or attempting to commit a felony, or being engaged in an illegal occupation.
  - Being intoxicated or under the influence of any narcotic or other illegal substance, unless taken on the advice of a physician and according to a physician's instruction.
- The Vehicular Accident Benefit covers accidents resulting from riding in, operating or being struck by an
  automobile, bus, truck, train, or commercial airplane. This benefit does not include accidents resulting
  from riding in, operating or being struck by an all-terrain vehicle (ATV), motorcycle, tractor or other farm
  equipment, construction equipment, boat or other water conveyance, private airplane or glider.



- Benefits are paid **DIRECTLY TO YOU**, to use any way you see fit
- Benefits are paid IN ADDITION to any other insurance you have
- Claim payments are **DEPOSITED DIRECTLY** to your bank account, at your option
- Coverage is GUARANTEED RENEWABLE for life as long as premiums are paid on time—only you can cancel
- Your phone call is answered by a LIVE PERSON—all services are provided in the United States
- Premium DOES NOT INCREASE with age or because of claims
- Family Heritage Life has NEVER RAISED A RATE on an existing policyholder

#### **Age Categories**

Up to 46–50	51–55	56–60	61–65	66–70	71–75	76–80
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## **These Policies provide You with:**

- Benefits paid directly to you
- Benefits paid in addition to any insurance you own
- No cap on the amount of benefits you can receive







#### **ACCIDENT COVERAGE**

#### **AUTOCHECK**

OLICYOWNERS' GE AT ISSUE		INDIVIDUAL	COUPLES	SINGLE-PARENT	FAMILY
LITE 8					
up to 45*	CVL	\$91.60	\$117.20	\$149.20	\$174.80
46-50	CVL	\$146.00	\$171.60	\$198.00	\$223.60
51-55	CVL	\$171.60	\$197.20	\$223.60	\$249.20
56-60		\$106.80	\$132.40	\$148.40	\$174.00
61-65		\$141.20	\$166.80	\$178.80	\$204.40
66-70		\$164.40	\$190.00	\$202.00	\$227.60
71-75		\$204.40	\$252.40	\$242.00	\$290.00
76-80		\$206.00	\$270.00	\$243.60	\$307.60
REFERRED 4					
up to 45*	CVL	\$48.80	\$61.60	\$77.60	\$90.40
46-50	CVL	\$76.00	\$88.80	\$102.00	\$114.80
51-55	CVL	\$88.80	\$101.60	\$114.80	\$127.60
56-60		\$56.40	\$69.20	\$77.20	\$90.00
61-65		\$73.60	\$86.40	\$92.40	\$105.20
66-70		\$85.20	\$98.00	\$104.00	\$116.80
71-75		\$105.20	\$129.20	\$124.00	\$148.00
76-80		\$106.00	\$138.00	\$124.80	\$156.80
TANDARD 2 up to 45*	CVL	\$27.40	\$33.80	\$41.80	\$48.20
46-50	CVL	\$41.00	\$47.40	\$54.00	\$60.40
51-55	CVL	\$47.40	\$53.80	\$60.40	\$66.80
56-60		\$31.20	\$37.60	\$41.60	\$48.00
61-65		\$39.80	\$46.20	\$49.20	\$55.60
66-70		\$45.60	\$52.00	\$55.00	\$61.40
71-75		\$55.60	\$67.60	\$65.00	\$77.00
76-80		\$56.00	\$72.00	\$65.40	\$81.40
ASE 1					
up to 45*	CVL	\$16.70	\$19.90	\$23.90	\$27.10
46-50	CVL	\$23.50	\$26.70	\$30.00	\$33.20
51-55	CVL	\$26.70	\$29.90	\$33.20	\$36.40
56-60		\$18.60	\$21.80	\$23.80	\$27.00
61-65		\$22.90	\$26.10	\$27.60	\$30.80
66-70		\$25.80	\$29.00	\$30.50	\$33.70
71-75		\$30.80	\$36.80	\$35.50	\$41.50
76-80		\$31.00	\$39.00	\$35.70	\$43.70
ORM A8RATES-TX					ASH VALUE

<sup>\*</sup>Please refer to the Representative Administrative Handbook for a complete list of minimum allowable age by state





#### **INTENSIVE CARE UNIT COVERAGE**

#### **AUTOCHECK**

AT ISSUE		INDIVIDUAL	COUPLES	SINGLE-PARENT	FAMILY
TE 8					
up to 30*	CVL	\$32.00	\$40.80	\$44.80	\$53.60
31-35	CVL	\$40.00	\$58.40	\$52.80	\$71.20
36-40	CVL	\$49.60	\$79.20	\$62.40	\$92.00
41-45	CVL	\$64.00	\$99.20	\$76.80	\$112.00
46-50	CVL	\$82.40	\$136.80	\$95.20	\$149.60
51-55	CVL	\$106.40	\$176.80	\$119.20	\$189.60
56-60		\$54.40	\$73.60	\$64.00	\$83.20
61-64		\$81.60	\$104.80	\$91.20	\$114.40
EFERRED 4					
up to 30*	CVL	\$16.00	\$20.40	\$22.40	\$26.80
31-35	CVL	\$20.00	\$29.20	\$26.40	\$35.60
36-40	CVL	\$24.80	\$39.60	\$31.20	\$46.00
41-45	CVL	\$32.00	\$49.60	\$38.40	\$56.00
46-50	CVL	\$41.20	\$68.40	\$47.60	\$74.80
	O) //	¢E2 20	\$88.40	\$59.60	\$94.80
51-55	CVL	\$53.20	Ψ00τ0		
51-55 56-60	CVL	\$27.20	\$36.80	\$32.00	\$41.60
	CVL			·	\$41.60 \$57.20
56-60 61-64	CVL	\$27.20	\$36.80	\$32.00	
56-60 61-64 ANDARD 2		\$27.20 \$40.80	\$36.80 \$52.40	\$32.00 \$45.60	\$57.20
56-60 61-64 ANDARD 2 up to 30*	CVL	\$27.20 \$40.80 \$8.00	\$36.80 \$52.40 \$10.20	\$32.00 \$45.60 \$11.20	\$57.20 \$13.40
56-60 61-64 ANDARD 2 up to 30* 31-35	CVL CVL	\$27.20 \$40.80 \$8.00 \$10.00	\$36.80 \$52.40 \$10.20 \$14.60	\$32.00 \$45.60 \$11.20 \$13.20	\$57.20 \$13.40 \$17.80
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40	CVL CVL CVL	\$27.20 \$40.80 \$8.00 \$10.00 \$12.40	\$36.80 \$52.40 \$10.20 \$14.60 \$19.80	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60	\$57.20 \$13.40 \$17.80 \$23.00
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45	CVL CVL CVL	\$27.20 \$40.80 \$8.00 \$10.00 \$12.40 \$16.00	\$10.20 \$14.60 \$19.80 \$24.80	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20	\$13.40 \$17.80 \$23.00 \$28.00
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50	CVL CVL CVL CVL	\$27.20 \$40.80 \$8.00 \$10.00 \$12.40 \$16.00 \$20.60	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55	CVL CVL CVL	\$27.20 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40
56-60 61-64 CANDARD 2 up to 30* 31-35 36-40 41-45 46-50	CVL CVL CVL CVL	\$27.20 \$40.80 \$8.00 \$10.00 \$12.40 \$16.00 \$20.60	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64	CVL CVL CVL CVL	\$27.20 \$40.80 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64	CVL CVL CVL CVL CVL	\$27.20 \$40.80 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60 \$20.40	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40 \$26.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00 \$22.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80 \$28.60
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64 SE 1 up to 30*	CVL CVL CVL CVL CVL	\$27.20 \$40.80 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60 \$20.40	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40 \$26.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00 \$22.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80 \$28.60
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64 SE 1 up to 30* 31-35	CVL CVL CVL CVL CVL	\$27.20 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60 \$20.40	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40 \$26.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00 \$22.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80 \$28.60
56-60 61-64 ANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64 SE 1 up to 30* 31-35 36-40	CVL CVL CVL CVL CVL CVL	\$27.20 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60 \$20.40 \$4.00 \$5.00 \$6.20	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40 \$26.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00 \$22.80	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80 \$28.60 \$6.70 \$8.90 \$11.50
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56-60 61-64 CANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64 ASE 1 up to 30* 31-35 36-40 41-45 46-50	CVL CVL CVL CVL CVL CVL CVL CVL CVL	\$27.20 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60 \$20.40 \$4.00 \$5.00 \$6.20 \$8.00 \$10.30	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40 \$26.20 \$5.10 \$7.30 \$9.90 \$12.40 \$17.10	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00 \$22.80 \$5.60 \$6.60 \$7.80 \$9.60 \$11.90	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80 \$28.60 \$11.50 \$14.00 \$18.70
56-60 61-64 CANDARD 2 up to 30* 31-35 36-40 41-45 46-50 51-55 56-60 61-64 ASE 1 up to 30* 31-35 36-40 41-45	CVL CVL CVL CVL CVL CVL CVL	\$27.20 \$40.80 \$10.00 \$12.40 \$16.00 \$20.60 \$26.60 \$13.60 \$20.40 \$4.00 \$5.00 \$6.20 \$8.00	\$10.20 \$14.60 \$19.80 \$24.80 \$34.20 \$44.20 \$18.40 \$26.20	\$32.00 \$45.60 \$11.20 \$13.20 \$15.60 \$19.20 \$23.80 \$29.80 \$16.00 \$22.80 \$5.60 \$6.60 \$7.80 \$9.60	\$13.40 \$17.80 \$23.00 \$28.00 \$37.40 \$47.40 \$20.80 \$28.60 \$6.70 \$8.90 \$11.50 \$14.00

<sup>\*</sup>Please refer to the Representative Administrative Handbook for a complete list of minimum allowable age by state

FORM A8RATES-TX

CASH VALUE

- Our program makes sense even if you never file a claim!
- We RETURN YOUR PREMIUM, less any claims paid, after twenty-five years, or on the policy anniversary date following your 65th birthday, whichever comes first!
- Your MONEY BACK BENEFIT begins building after only five years in the plan.
   The longer you keep the plan, the more your money will grow!

#### One of three things could happen in the future

	#1	#2	#3
	No Claim	Small Claim	Large Claim
Premiums Paid	\$20,000	\$20,000	\$20,000
<b>Less Claims Paid</b>	-\$0	-\$5,000	-\$65,000
RETURN	\$20,000	\$15,000	<b>\$0</b>

#### In addition...

- The SAFE LIVING BENEFIT begins on your Cash Value Maturity date!
- This benefit is paid directly to you at the end of each new completed policy year, less any claims paid from that year.

up to \$320 for Elite - \$160 for Preferred - \$80 for Standard - \$40 for Base

- Our program makes sense even if you never file a claim!
- If all covered adults pass away for any reason while the policy is in force, we immediately RETURN YOUR PREMIUM, up to the stated amount, less any claims paid!

#### One of three things could happen in the future

	#1	#2	#3
	No Claim	Small Claim	Large Claim
Premiums Paid	\$20,000	\$20,000	\$20,000
<b>Less Claims Paid</b>	-\$0	-\$5,000	-\$65,000
RETURN	\$20,000	\$15,000	<b>\$0</b>

Elite	Preferred	Standard	Base
Up to \$32,000	Up to \$16,000	Up to \$8,000	Up to \$4,000

#### In addition...

- The SAFE LIVING BENEFIT begins on your effective date!
- This benefit is paid directly to you at the end of each new completed policy year, less any claims paid from that year.

up to \$320 for Elite - \$160 for Preferred - \$80 for Standard - \$40 for Base

# Career **Opportunity**...

- Family Heritage offers!
- A Career that is time-tested
- · Valuable products that make a difference
- An industry-leading financial opportunity
- Advancement based upon performance
- The best training & support system in America
- · Quality people to work with



Who Do You Know?

- Not being paid what they are worth?
- That would like to be their own boss?
- Possibly looking for a career change?
- . That is successful in sales?
- That is a quality individual?